

شركة مجموعة الخليج للكابلات والصناعات الكهربائية ش.م.ك.ع. - الكويت

Gulf Cables & Electrical Industries Group Co. K.S.C.P - Kuwait

Date: 19/08/2025

Ref: GC/ 541 /2025

M/S. Boursa Kuwait Company

Greeting,

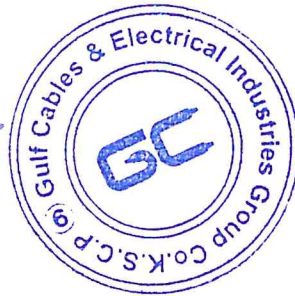
Subject: Analyst Conference Transcript for Q2-2025

As per requirements stipulated in article No. (7-8) "Listed Company Obligations" of Boursa Kuwait Rule Book, and since Gulf Cables Group Co. has been classified under the Premier Market category.

WE would like to advise that Analysts/Investors Conference for Q2-2025 was held through live webcast at 1:00 PM on Sunday 17 August 2025.

Attached the Analyst Conference Transcript for Q2- 2025.

Best regards

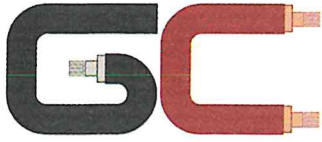


Naser Kanaan
Secretary of the Board of Directors



Cables that pulse with life كابلات تنبض بالحياة

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رأس المال المدفوع والمصدور : KD 20,993,131



شركة مجموعة الخليج للكابلات والصناعات الكهربائية ش.م.ك.ع. - الكويت
Gulf Cables & Electrical Industries Group Co. K.S.C.P - Kuwait

Material Information Disclosure

Date	19/08/2025
Name of listed Company	Gulf Cables & Electrical Industries Group Co. (K.S.C.P)
Material Information	<p>WE would like to advise that Analysts/Investors Conference for Q2-2025 was held through live webcast at 1:00 PM on Sunday 17 August 2025.</p> <p>Attached the Analyst Conference Transcript for Q2- 2025.</p>
The effect of material information on the Company's Financial Position	Nil

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Gulf Cables & Electrical Industries Group Co. K.S.C.P

Earnings Conference Call

H1-2025

Period Ended 30 June 2025



August 17, 2025

We Build the World Together

www.gulfcable.com



Speakers from Gulf Cables Group Management:

Mr. Ahmad Tayem - Executive Director of Finance

Mr. Mahmoud El Mahmoud - Investment Manager

Transcript

Mr. Mahmoud El Mahmoud: Good afternoon, ladies and gentlemen and welcome to you all to Gulf Cables Group's results conference call for the first half of 2025. This is **Mahmoud El Mahmoud**, Investment Manager at Gulf Cables & Electrical Industries Group.

Today, we have **Mr. Ahmad Tayem**, Executive Director of Finance, on the call with us. Our Chief Executive Officer, **Mr. Basel Kanaan**, was scheduled to attend this conference call; however, unfortunately due to unavoidable circumstances beyond our control, he is unable to join us.

Before we proceed, please be aware that certain remarks in this presentation may be considered forward-looking statements. These statements reflect our organization's anticipated outcomes but are contingent upon risks and uncertainties that may lead to actual results differing significantly. This could potentially impact the anticipated outcomes and financial implications of the plans discussed. It's advisable to exercise caution and not base decisions solely on these forward-looking statements.

Kindly be advised that Gulf Cables Group is not obligated to update its perspective on these risks and uncertainties or to publicly announce any revisions to the forward-looking statements shared in this presentation. We also encourage you to review the full disclaimer included in today's presentation. By attending this presentation or accepting copies of the slides, you acknowledge and agree to comply with these stated limitations.

Mr. Ahmad Tayem, our Executive Director of Finance, will present the Group's financial performance, after this presentation, we will address questions in the order they are received during the call.

With that, I now pass the microphone to **Mr. Ahmad Tayem**, Thank you



Mr. Ahmad Tayem: Thank you **Mr. Mahmoud,**

Good afternoon and welcome to the earnings conference call to the first half of year 2025.

It is a pleasure to connect with you again following our first-quarter call, especially in this golden jubilee year, as we present the Group's half-year results. This occasion offers us not only the opportunity to share our financial results, but also to reflect on our resilience, adaptability, and long-standing commitment to delivering value to our shareholders and stakeholders alike.

We are pleased to report a relatively positive performance overall. Notably, the temporary setback experienced in the first quarter in our investment segment particularly in dividend income has been addressed in the second quarter. Meanwhile, our cable sector delivered moderate results, reflecting both steady demand in some markets and delays in order finalization in others.

As well as an important development during the period was the Council of Ministers' Grievance Committee's decision to overturn the Central Agency for Public Tenders' suspension. While this is a welcome step forward and removes significant obstacles, the tangible impact on our operations has yet to be realized, as the award and confirmation of several major tenders remain pending. Once these orders are officially placed, we anticipate a more noticeable contribution to revenues and operational momentum.

It is essential to frame these results within the broader geopolitical and economic context. The Middle East continues to experience high instability, particularly in light of the recently concluded conflict between regional archrivals, which has had ripple effects across markets and supply chains. Also, tariff disputes between the United States and several other key economies have created uncertainty, disturbed traditional trade flows, and impacted input costs. These dynamics, combined with inflation pressures, have shaped the business environment in ways that require attention and agility.

We believe the most challenging phase of 2025 is now behind us. When we look ahead to the rest of the year, we remain optimistic about achieving improved results in the coming months, supported by a recovering Kuwaiti economy and a relatively more stable regional political climate. As well as stable and relatively high oil prices, along with Kuwait's infrastructure development plans under its visionary leadership, are expected to positively impact the nation's economy. Additionally, ongoing efforts to attract private and foreign investment are likely to shift the focus toward more private sector projects, reducing reliance on government funded projects.



However, global challenges including rising tariff tensions between the US and various countries, unstable equity markets, the risk of recession, and uncertainty surrounding interest rate trends are likely to create a macroeconomic environment that may hinder further growth. The ongoing Russia-Ukraine conflict with its associated economic and political uncertainties remain troubling.

Now, turning specifically to our financial results, **in slide number 5**, the total revenue reported a KD 59.6 million, sales and contracting revenue amounting to KD 45.4 million, the primary reason behind the reduction in revenue compared with same period of year 2024, was the government's withdrawal of the 20 percent price preference for Kuwaiti companies in 2024.

Net profit reached KD 13.2 million for the first half year compared to KD 14.8 million in the same period last year. Accordingly, earnings per share is 64 fils compared to 71 fils.

EBITDA also showed a downward movement of 10 percent in H1-2025, reaching KD 15.5 million compared to the previous figure of KD 17.2 million in H1-2024.

When we see the financial position of the Group at end of June 2025, there was a 10.3 percent increase in total assets and 9 percent increase in liabilities, effected by the increase in borrowings by 30.7 percent compared to the figures on December end 2024.

At the same time, total equity displayed increase of 10.6 percent reaching KD 300.7 million at the end of June 2025, compared to KD 272 million on December end 2024.

Group's production decreased by 10.5 percent in H1-2025, reaching 23.4 thousand MT, compared to 26.2 thousand MT in H1-2024.

Now we are moving to slide number 6, financial overview of the Group for the first half of the year, the total revenue of KD 59.6 million includes KD 14.2 million from investments, KD 40.3 million generated from cable sales and KD 5.1 million from contracting works.

The revenue from investments increased to KD 14.2 million in H1-2025, from KD 14 million in H1-2024.

Breaking down the KD 45.4 million in total cable sales and contracting works, KD 32.0 million is from our parent & subsidiary companies in Kuwait, and KD 13.4 million is contributed by our subsidiary company in Jordan.



Gulf Cables & Electrical Industries Group Co. K.S.C.P

In contracting works, our subsidiaries, CARE Company and Refrigerating and Air Conditioning Systems Company, together generated KD 5.1 million in revenue in H1-2025, compared to KD 3.7 million in H1-2024 from CARE Company alone, as the latter was acquired at the end of year 2024.

The next seventh slide, focusing on the quarterly analysis of cable sale of the parent company in Kuwait during Q2, we reported a decrease of 28 percent during this period. The major factor impacting the parent company's cable sales was the local private sector. Notably, their sales amounted to KD 10.0 million, with a decrease of 35 percent from the KD 15.5 million recorded in Q2- 2024.

Public sector also displayed a decreasing trend, recording KD 1.0 million in Q2-2025 compared to the previous year period KD 3.1 million.

At the same time, export sector reported a whopping 250.5 percent increase from KD 0.9 million in Q2-2024 to KD 3 million in Q2-2025.

Now in slide number 8, we are looking into half yearly breakdown of cable sales for the parent company in Kuwait, the prime force influencing our cable sales remains the local private sector, their sales in H1-2025 amounted KD 23.1 million, marking a 23.1 percent decrease from the KD 30 million recorded in H1-2024.

During the period, the public sector's contribution also witnessed a decrease, amounting to KD 1.6 million in 2025 compared to KD 4.1 million in 2024, while the export sector displayed a notable increase to KD 4.9 million from KD 1.7 million in the first half of 2024.

In slide number 9, we have the breakdown of the Group's production and sales by weight, categorized in material and product.

In the area of production, the output of copper cables has experienced a decrease of 25.6 percent, compared with H1-2024 figures. On the other hand, there was an increase of 27.7 percent in the production of Aluminium cables compared to the year 2024.

The collective quantities of cables manufactured during the first half of 2025 have decreased by 10.5 percent when compared with the corresponding figures from 2024.



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Sales of medium voltage cables demonstrated a decrease of 7.7 percent and low voltage and other cables decreased by 20.1 percent in H1-2025, resulting the cumulative decrease of weight of total sales by 15.8 percent.

Moving to slide number 10, for the key ratios, the Group's gross profit margin saw substantial decline from 14.6 percent in H1-2024 to 10.4 percent in H1-2025. This decrease is due to the decrease in cable sales to private contractors and public or governmental sectors.

In contrast, the EBITDA margin displayed an increase, elevating from 32.7 percent in H1-2024 to 34.2 percent in H1-2025, also the net profit margin showed an increase from 28.1 percent to 29.1 percent.

Analyzing leverage, we can find that the Group's leverage ratios displayed negative trends in H1-2025 due to the increase in borrowings. The percentage of total debt to total assets increased by 1 percent, Debt to equity ratio by 1.3 percent, and the interest coverage ratio saw a decline of 4.1 in comparison to the figures from H1-2024.

As for the current and quick ratios, they decreased compared to H1 2024 due to the increase in borrowings but remain close to the levels recorded at the end of 2024.

Looking at slide number 11, for the financial position and cash flow statements, the Group's total assets increased from KD 326.1 million in December 2024 to reach KD 359.7 million at the end of June 2025. This increase was mainly due to increase in the carrying value of investments in associates and increase in investments at fair value through other comprehensive income.

Total liabilities shows an increase from KD 54.1 million at the close of the year 2024 to KD 59 million at the end of June 2025, marking a significant increase of 9 percent.

Finally, the Group's total equity displayed a substantial increase of 10.6 percent, increasing from KD 272 million at the end of 2024 to KD 300.7 million in June 2025 as a result of the increase in the cumulative change in fair value.

From a cash flow perspective, the cash flow from operating activities displayed a drop, from a net cash inflow of KD 2.9 million in the first six months of 2024 to a net cash outflow of KD 7.6 million in the same period of 2025.



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In terms of investing activities, there was a cash inflow of KD 11.8 million in the first half of 2025, compared to a cash inflow of KD 13.9 million in the same period of 2024. This is mainly as a result of decrease in dividend incomes received during the first six months of 2025.

At the same time, there was a decrease in net cash outflow from financing activities. It is KD 7.6 million against KD 18.7 million outflow during H1-2024 and this is mainly due to proceeds from borrowings during H1-2025. The total cash and cash equivalents at the end of the period reported KD 3.3 million compared to KD 7.5 million at the end of June 2024.

Moving forward to **slide number 12** for our investments in associates. Group's current effective ownership interest at the end of June 2025 remained same for NIC and HEISCO and Team Holding increased from 47.5 percent to 50 percent comparing with end of June 2024.

The Group's carrying value of ownership interest in associates has increased by KD 2.9 million from KD 88.1 million at the end of December 2024 to KD 91 million at the end of the reporting period.

The Group's share of results also increased significantly, reaching KD 4.9 million in H1 2025 compared to KD 2.6 million in H1 2024.

When we move to the last slide number 13, we can notice a remarkable increase in Gulf Cables' investment portfolio, which moved up to KD 178.6 million at the end of June 2025, marking an increase of 22.7 percent in comparison to December 2024 from KD 145.6 million. This increase is mainly attributed to changes in the fair value of the investments.

The majority of our holdings consist of quoted equity securities, making approximately 62.3 percent of our portfolio at the end of June 2025, followed by unquoted securities at 34.4 percent.

Around 94.8 percent of our investment portfolio at the end of June 2025 is categorized as fair value through other comprehensive income. These investments comprise equity instruments strategically held for medium to long-term objectives.

At the end of the reporting period, the Group held investments at fair value through profit or loss totaling KD 9.2 million, compared to KD 3.8 million at the end of 2024. Gains from these investments amounted to KD 2.2 million, compared to a loss of KD 0.2 million in H1-2024.



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That concludes my remarks for today. To summarize, despite the various challenges, I am pleased to report that we achieved moderate results during the first half of 2025. We are hopeful and remain confident in our ability to deliver stronger performance in the second half of the year.

Thank you all for listening to me. Now I will hand the podium back to **Mr. Mahmoud** to lead the question-and-answer session.

Mr. Mahmoud El Mahmoud: Thank you **Mr. Ahmad**, I trust you were able to follow and gain a clear understanding of the key points presented by our Executive Director of Finance. As we didn't receive any question so far, we conclude the session.

If you have any questions or inquiries, please feel free to send them to our email address: investor.relations@gulfcable.com. We will respond to you at the earliest opportunity.

We sincerely thank all of you for attending this conference call and extend our appreciation to the management team for their participation.

We look forward to connecting with you again during the third quarter conference call.
Once again, Thank you all.

H1-2025

Period Ended 30 June 2025

INVESTORS PRESENTATION



Gulf Cables & Electrical Industries Group Co. K.S.C.P

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ROUNDING ADJUSTMENTS

Certain monetary amounts, percentages and other figures included in this presentation have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables or charts may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated, may not be the arithmetic aggregation of the percentages that precede them.

Our Vision

ACHIEVE GCC **PRODUCT INNOVATION LEADERSHIP**
AND EXPAND OUR **PREMIER POSITION** IN OUR CORE MARKETS,

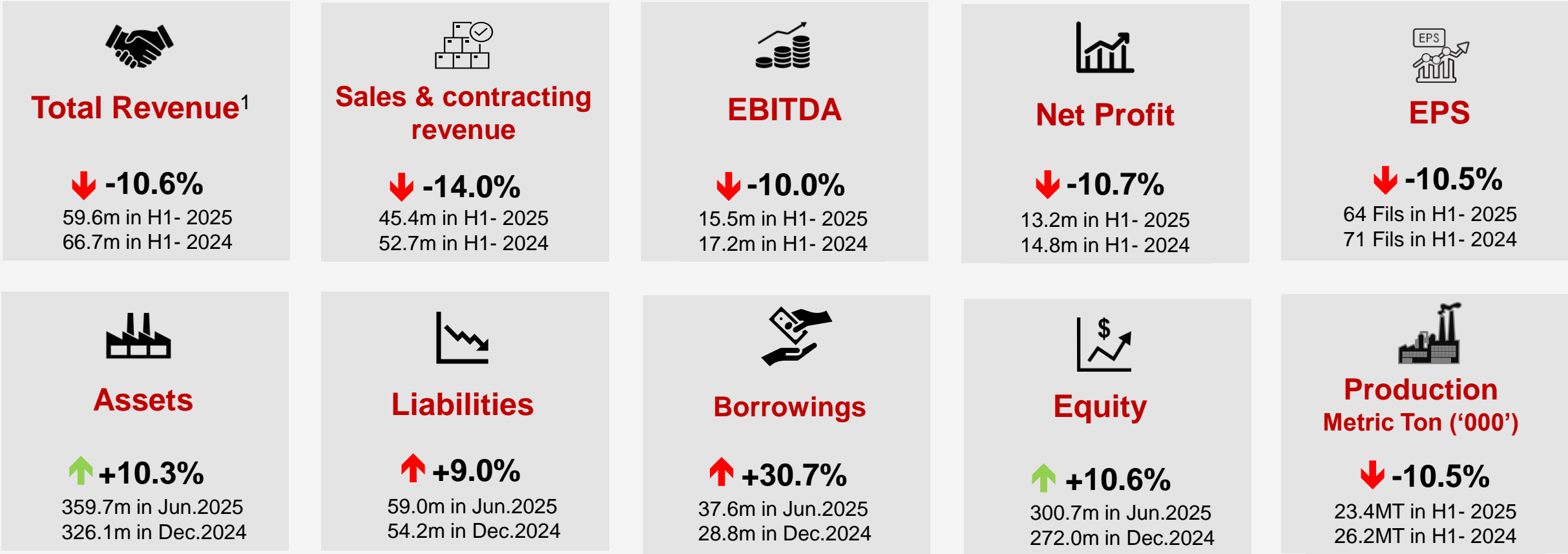
WHILE DELIVERING **ABOVE-MARKET GROWTH,**
SUPERIOR PROFITABILITY AND **STRONG CASH FLOW GENERATION**
TO PROVIDE SHAREHOLDERS WITH **ATTRACTIVE RETURNS,**

YET MAINTAIN **ABSOLUTE INTEGRITY**
AND IN CONFORMITY WITH THE **HIGHEST ETHICAL STANDARDS.**

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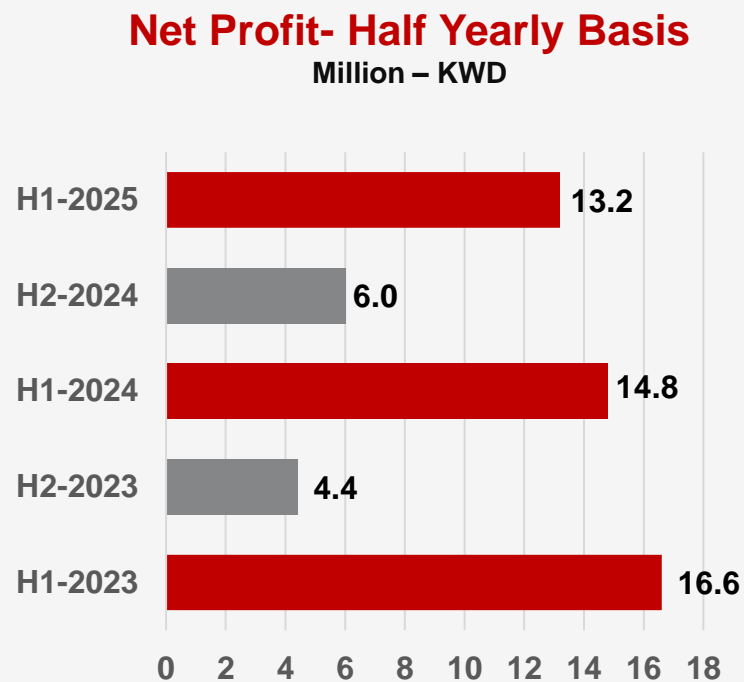
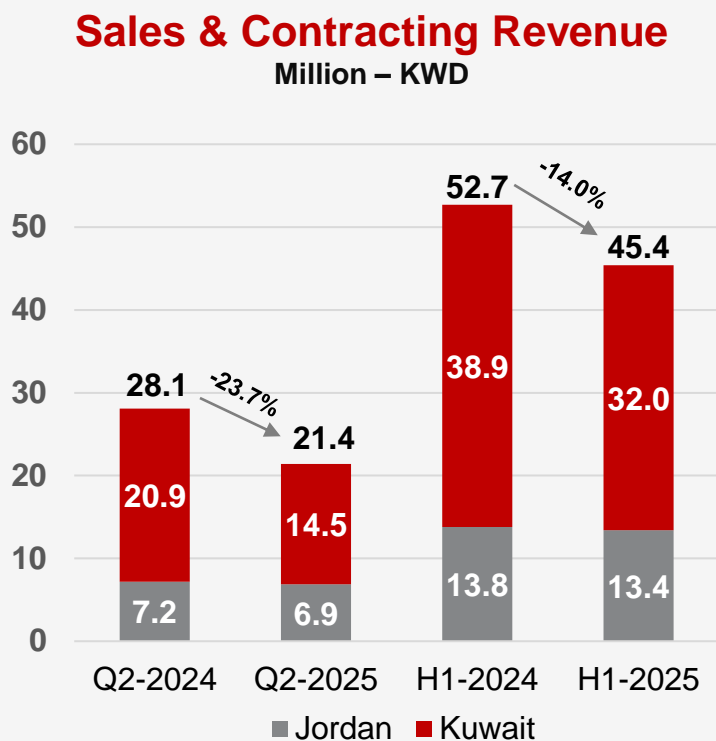
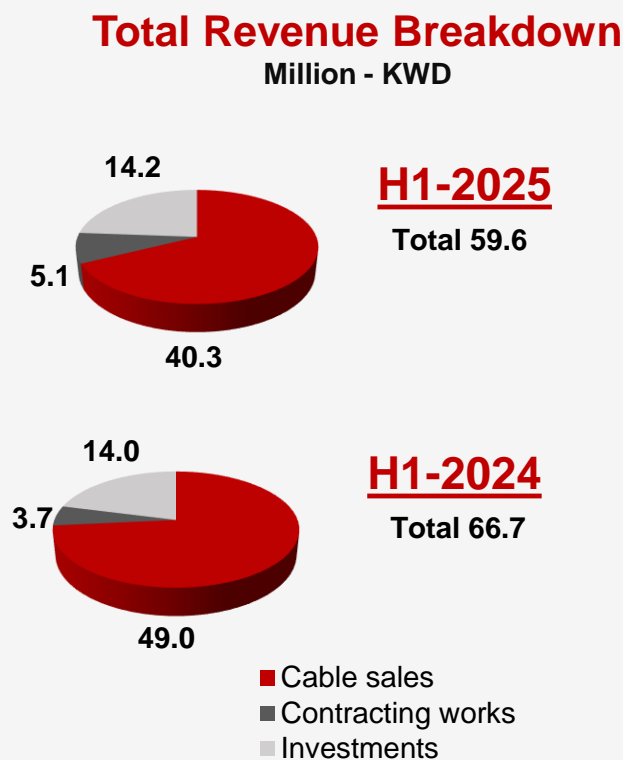
- **Performance Highlights**
- **Financial Overview**
- **Appendix**

Performance Highlights



Note: all figures are in KWD
¹ Total revenue consist of cable sales, contracting revenue and investment revenue.

Financial Overview – Group

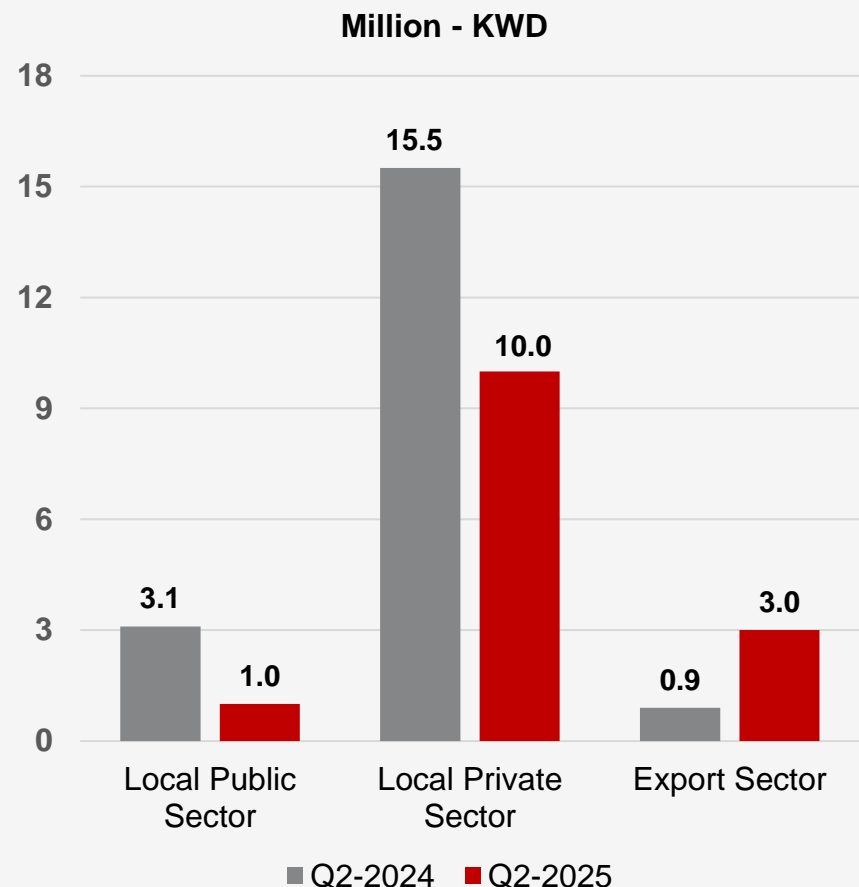


In H1- 2025:

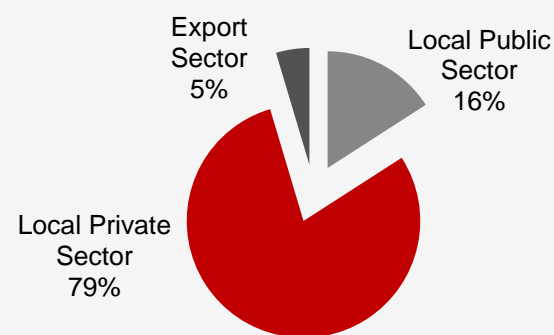
- Total revenue declined by 10.6% compared to H1- 2024 from KWD 66.7m to KWD 59.6m.
- Total Sales & contracting revenue for the Group saw a 14.0% reduction compared to H1-2024.
- The net profit for the Group also declined, showing a 10.7% decrease compared to H1-2024.

Financial Overview - Gulf Cables Kuwait

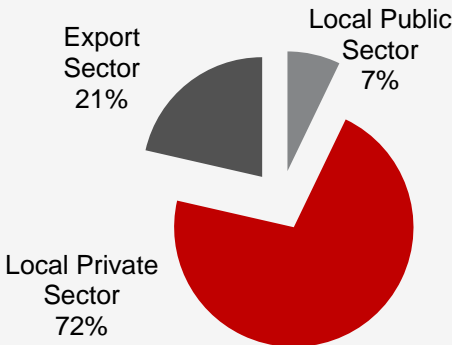
Breakdown of Cable Sales by Sector - Q2



Q2-2024



Q2-2025



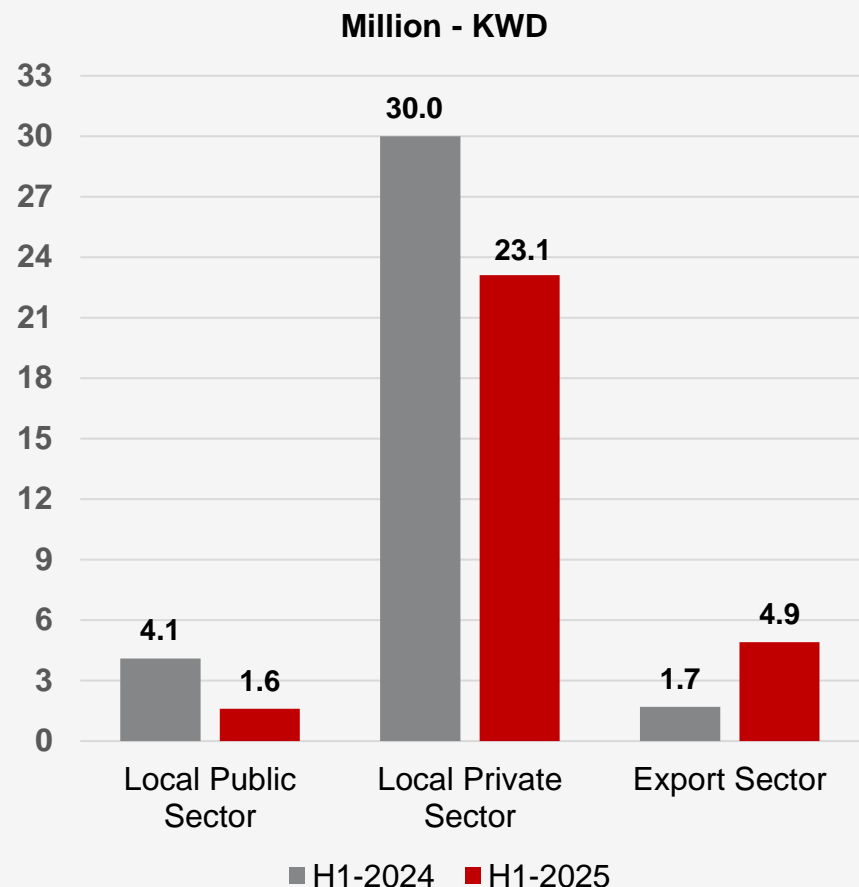
Description (Million, KWD)	Q2-2024	Q2-2025	Change	% Change
Local Public Sector	3.1	1.0	-2.1	-68.3%
Local Private Sector	15.5	10.0	-5.5	-35.3%
Export Sector	0.9	3.0	2.1	250.5%
Total Sales	19.5	14.0	-5.5	-28.0%

In Q2- 2025:

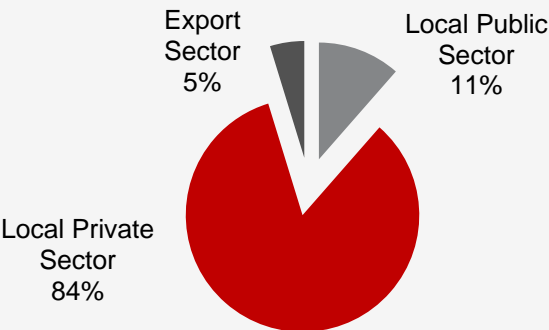
- Total sales experienced a drop of 28% compared to Q2-2024, due to the less demand from private contractors of MEW and PAHW; also reduced requirement from public sector.
- Both the local public and private sectors saw a decrease in sales compared to Q2-2024.
- Export sector continued its growth trend in second quarter also with a remarkable 250.5% increase compared to Q2-2024.

Financial Overview - Gulf Cables Kuwait

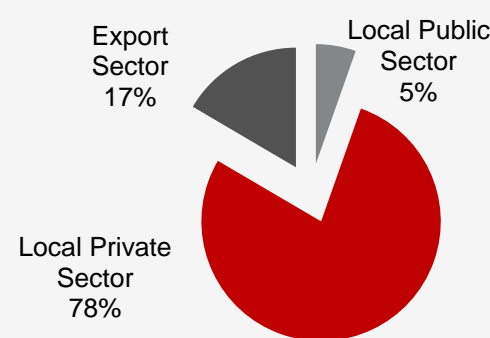
Breakdown of Cable Sales by Sector - H1



H1-2024



H1-2025



Description (Million, KWD)	H1-2024	H1-2025	Change	% Change
Local Public Sector	4.1	1.6	-2.5	-59.8%
Local Private Sector	30.0	23.1	-6.9	-23.1%
Export Sector	1.7	4.9	3.2	179.3%
Total Sales	35.8	29.6	-6.2	-17.5%

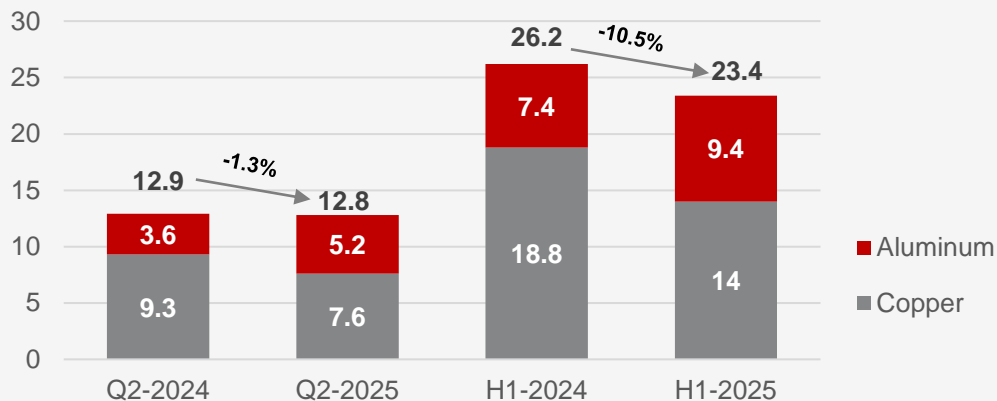
In H1- 2025:

- Total sales experienced a drop of 17.5% compared to H1-2024, due to the less demand from private contractors of MEW and PAHW; also reduced requirement from public sector.
- Both the local public and private sectors saw a decrease in sales compared to H1-2024.
- Export sector shows a notable growth of 179.3% compared to H1-2024.

Financial Overview – Group Production and Sales by Weight

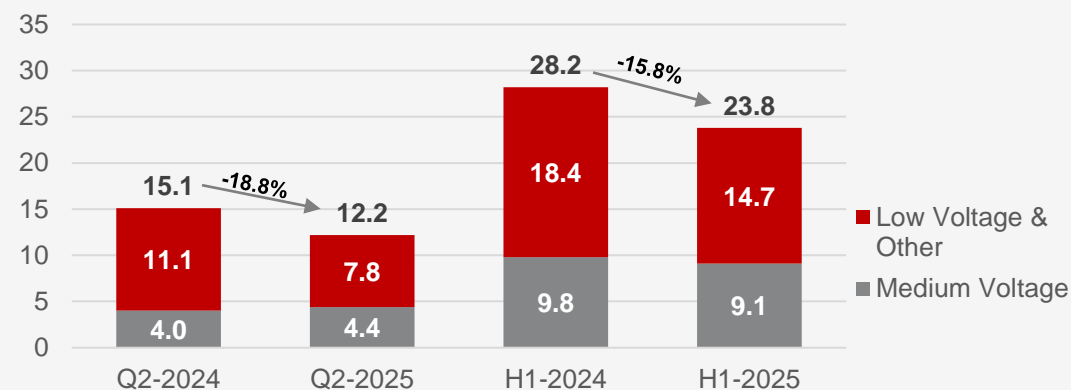
Production Breakdown by Material

Quantity in ('000') Metric Ton



Sales Breakdown by Product

Quantity in ('000') Metric Ton



Production Breakdown by Material	Q2-2024 MT	Q2-2025 MT	H1-2024 MT	H1-2025 MT	H1% Change
Copper Cables (Low & Medium Voltage)	9,317	7,582	18,782	13,969	-25.6%
Aluminum Cables (Low & Medium Voltage)	3,590	5,163	7,408	9,459	27.7%
Total Cables	12,907	12,745	26,190	23,428	-10.5%

Sales Breakdown by Product	Q2-2024 MT	Q2-2025 MT	H1-2024 MT	H1-2025 MT	H1% Change
Medium Voltage Cables	4,041	4,440	9,806	9,051	-7.7%
Low Voltage and Other Cables	11,093	7,849	18,356	14,666	-20.1%
Total Cables	15,134	12,289	28,162	23,717	-15.8%

In H1- 2025:

- In production, copper cables saw a decrease of 25.6%, whereas aluminum cables displays an increase of 27.7%.
- Total cables sales weight experienced a decrease of 15.8% compared to H1-2024.

Financial Overview - Ratio Analysis

Ratios	H1- 2024	H1- 2025	Change	FY2024
<u>Profitability</u>				
Gross Profit Margin - %	14.6%	10.4%	↓ -4.2%	14.8%
EBITDA Margin - %	32.7%	34.2%	↑ 1.5%	24.0%
Net Profit Margin - %	28.1%	29.1%	↑ 1.0%	19.7%
ROA on Average Assets - % (with investment income)	5.1%	3.9%	↓ -1.2%	6.9%
ROE on Average Equity - % (with investment income)	6.1%	4.6%	↓ -1.5%	8.3%
<u>Leverage</u>				
Debt to Assets Ratio - %	9.5%	10.5%	↑ 1.0%	8.8%
Debt to Equity Ratio-%	11.2%	12.5%	↑ 1.3%	10.6%
Interest Coverage Ratio	20.7	16.8	↓ -4.1	15.5
<u>Liquidity</u>				
Current Ratio	3.8	1.9	↓ -1.9	2.3
Quick Ratio	1.8	0.9	↓ -0.9	0.9
Working Capital to Total Assets	0.2	0.1	↓ -0.1	0.1

In H1- 2025:

- The Group's gross profit margin reduced from 14.6% to 10.4% due to the less cable sales for private contractors and public / governmental sectors.
- EBITDA margin increased from 32.7% H1-2024 to 34.2% in H1-2025.
- Debt percentage of assets and debt to equity ratios shows an increase compared to H1-2024.
- The interest coverage ratio declined by 4.1 to 16.8x.
- The current ratio experienced a decrease of 1.9 in H1-2025.
- Working capital to total assets witnessed a decline from 0.2 to 0.1

Financial Overview - Financial Position & Cash Flow Statements




Financial Position (Million, KWD)	Dec. 2024	Jun. 2025	Change	% Change
Non-Current Assets	250.5	280.4	29.9	11.9%
Current Assets	75.6	79.3	3.7	5.0%
Total Assets	326.1	359.7	33.6	10.3%
Non-Current Liabilities	21.7	18.0	-3.7	-17.2%
Current Liabilities	32.4	41.0	8.6	26.6%
Total Liabilities	54.1	59.0	4.9	9.0%
Total Equity	272.0	300.7	28.7	10.6%
Total Liabilities & Equity	326.1	359.7	33.6	10.3%

Cash Flow Statement (Million, KWD)	Jun. 2024	Jun. 2025	Change	% Change
Profit From Operations	14.8	13.2	-1.6	-10.7%
Non-Cash Adjustments	-11.0	-10.0	1.0	10.7%
Changes in Working Capital	-0.9	-10.8	-9.9	-1278.0%
Net Cash Flow - Operating Activities	2.9	-7.6	10.5	-365.4%
Net Cash Flow - Investing Activities	13.9	11.8	-2.1	-15.3%
Net Cash Flow - Financing Activities	-18.7	-7.6	11.1	-59.2%
Decrease in Cash and Cash Equivalents	-1.9	-3.4	-1.5	-79.5%
Cash and Cash Equivalents at Period End	7.5	3.3	-4.2	-55.4%

In H1- 2025:

- Non-current assets increased by 11.9% in Jun.2025, driven by increase in the carrying value of investments in associates and investments at FVTOCI.
- Shareholder's equity witnessed a significant increase of 10.6% from Dec.2024 due to increase in the fair value of the investments at FVTOCI.
- There is cash inflow from investing activities for KWD 11.8m in H1-2025, compared to cash inflow of KWD 13.9m in H1-2024.
- Cash outflow in H1- 2025 for financing activities is mainly due to net movement in borrowings amounted to KWD 8.2m.
- Overall cash and cash equivalents decreased by KWD 4.2m compared to June end 2024.

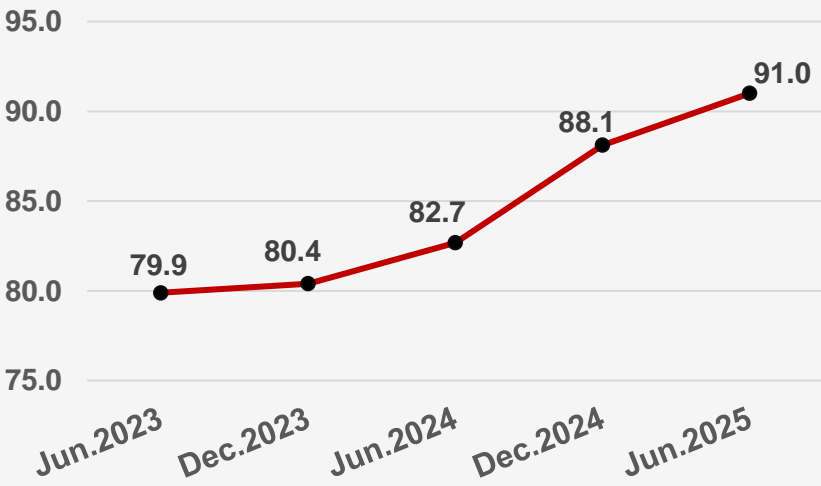
Financial Overview – Investments in Associates

	NIC		HEISCO		Team Holding	
						
	Jun. 2024	Jun. 2025	Jun. 2024	Jun. 2025	Jun. 2024	Jun. 2025
Group's Effective Ownership interest	26.98%	26.98%	28.33%	28.33%	47.50%	50.00%

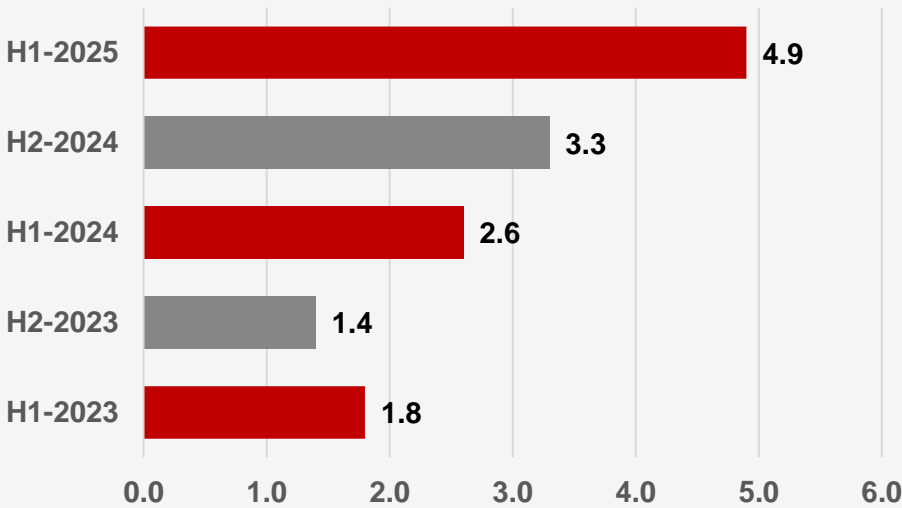
In H1- 2025:

- GC carrying value of ownership interest in the three associates increased by 3.28% from KWD 88.1m in Dec.2024 to KWD 91.0m in June.2025.
- Share of results of associates increased to KWD 4.9m in H1-2025 compared to KWD 2.6m in H1-2024.

Carrying Value of Group's Ownership Interest
Million – KWD



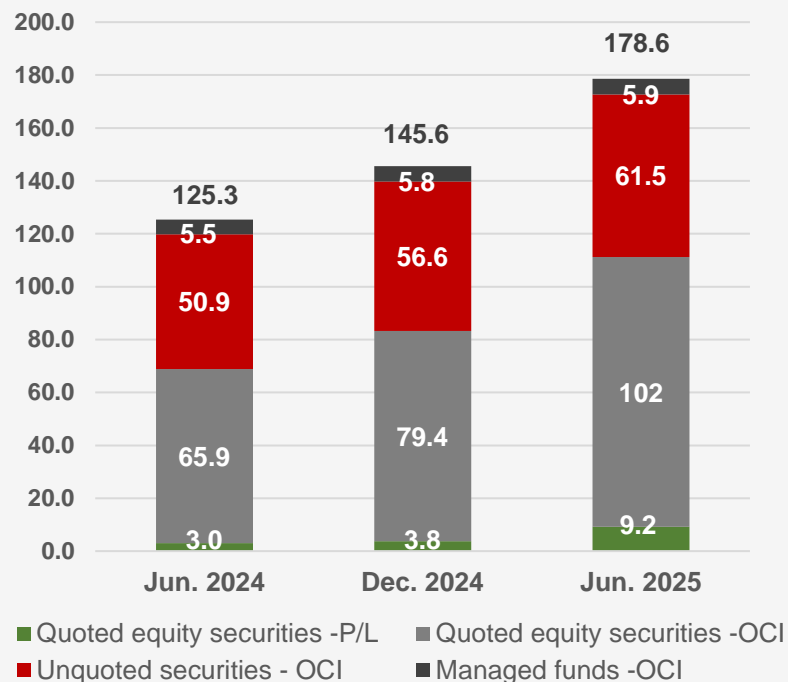
Share of Results – Half Yearly Basis
Million – KWD



Financial Overview - Investments at FVTOCI & FVTP/L

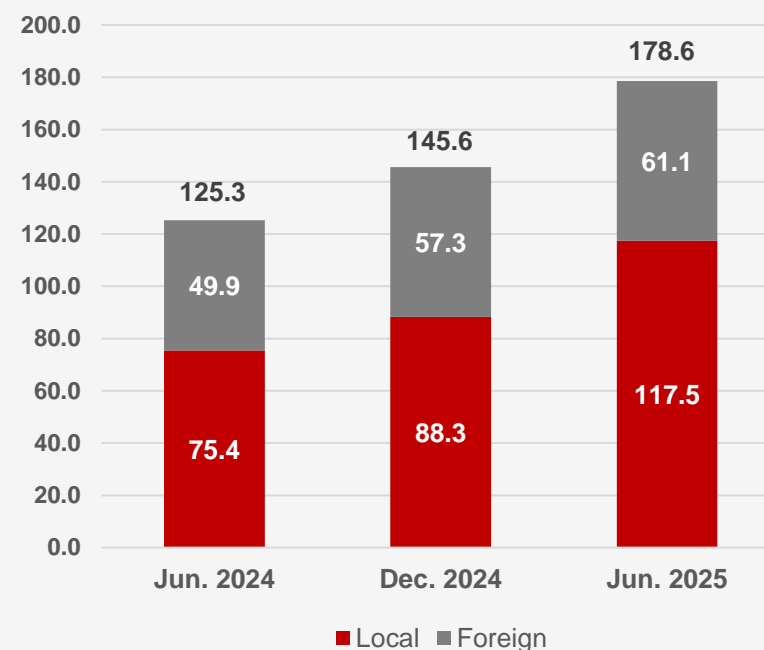
Investment Portfolio Breakdown

Million - KWD



Investments Geographical Breakdown

Million - KWD



In H1- 2025:

- Total investments at FVTOCI & FVTP/L increased by 22.7% from Dec.2024.
- Dividend income recognized on investments at FVTOCI & FVTP/L is KWD 7.3m compared to KWD 11.5m in H1-2024.
- Gain from investments at FVTP/L amounted to KWD 2.2m compared to loss amounted to KWD 0.2m in H1-2024.
- Local investments now constitute 65.8% of the total investments.



QUESTIONS & ANSWERS



Gulf Cables & Electrical Industries Group Co. K.S.C.P



APPENDIX



Gulf Cables & Electrical Industries Group Co. K.S.C.P

Consolidated Statement of Financial Position

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Assets (KWD)			
<u>Non-current assets</u>			
Goodwill and other intangible assets	3,603,180	7,790,389	7,730,928
Property, plant and equipment	8,635,736	9,615,133	8,995,238
Right of use assets	380,584	301,076	190,319
Investments in associates & joint venture	85,247,578	90,713,766	93,620,976
Investments at fair value through other comprehensive income	122,237,368	141,821,815	169,455,822
Other receivables	-	292,842	371,252
	220,104,446	250,535,021	280,364,535
<u>Current assets</u>			
Inventories	40,888,374	45,494,341	44,018,177
Trade accounts receivable	22,564,343	15,963,732	18,165,488
Other receivables and prepayments	2,291,635	2,585,369	2,898,652
Investments at fair value through profit or loss	3,051,313	3,798,808	9,223,538
Cash and cash equivalents	8,324,872	7,740,901	5,045,678
	77,120,537	75,583,151	79,351,533
Total Assets	297,224,983	326,118,172	359,716,068

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Liabilities (KWD)			
<u>Non-current liabilities</u>			
Provision for employees' end of service benefits	5,087,134	5,609,216	5,767,032
Borrowings	19,508,000	16,053,000	12,098,000
Other payables	-	27,563	97,063
Lease liabilities	33,007	23,899	20,964
	24,628,141	21,713,678	17,983,059
<u>Current liabilities</u>			
Trade accounts payable	2,966,899	3,785,272	5,156,033
Other payables and accruals	8,582,214	15,652,005	10,362,331
Lease liabilities	227,124	268,042	2,246
Borrowings	7,844,495	12,044,495	24,160,000
Due to banks	842,450	697,782	1,386,052
	20,463,182	32,447,596	41,066,662
Total Liabilities	45,091,323	54,161,274	59,049,721

Equity (KWD)			
Share capital	20,993,131	20,993,131	20,993,131
Share premium	29,160,075	29,160,075	29,160,075
Treasury shares	(1,724,854)	(2,244,008)	(2,599,824)
Statutory, voluntary and general reserves	74,109,625	76,290,067	76,290,067
Other components of equity	79,321,300	92,423,573	122,966,154
Retained earnings	49,767,715	54,804,385	53,324,070
Total equity attributable to the owners of the Parent Company	251,626,992	271,427,223	300,133,673
Non-Controlling Interests	506,668	529,675	532,674
Total Equity	252,133,660	271,956,898	300,666,347
Total Equity and Liabilities	297,224,983	326,118,172	359,716,068

Consolidated Statement of Profit or Loss

	Q2-2024	Q2- 2025	H1-2024	H1-2025
Revenue (KWD)				
Sales and contracting revenue	28,095,895	21,438,273	52,717,858	45,359,923
Cost of revenue	(23,251,878)	(20,181,214)	(45,035,737)	(40,639,440)
Gross profit	4,844,017	1,257,059	7,682,121	4,720,483
Gain / Loss from investments at FVTPL	(113,338)	2,428,383	(171,899)	2,190,668
Dividend income	2,325,097	7,257,418	11,535,097	7,257,418
Other investment gain / losses	58,002	(3,945)	37,374	(49,775)
Share of results of associates & joint venture	1,041,749	2,817,490	2,607,508	4,870,765
Interest & other income	78,444	7,156	142,437	16,402
Foreign currency exchange gain	150,437	85,378	276,316	173,088
	8,384,408	13,848,939	22,108,954	19,179,049
Expenses and other charges (KWD)				
General and administrative expenses	(1,589,255)	(2,012,484)	(3,170,419)	(3,269,529)
Commercial expenses	(761,369)	(795,518)	(1,446,898)	(1,280,221)
Provision (charge) / reversal for slow-moving inventories – net	27,689	(72,558)	78,322	(86,133)
Provision reversal /(charge) for doubtful debts - net	(1,113,389)	61,181	(1,228,695)	61,181
Finance costs	(380,572)	(464,488)	(787,989)	(870,603)
	(3,816,896)	(3,283,867)	(6,555,679)	(5,445,305)

	Q2-2024	Q2-2025	H1-2024	H1-2025
Profit before provision for taxation and Board of Directors' remuneration	4,567,512	10,565,072	15,553,275	13,733,744
Provision for taxation	(154,179)	(314,388)	(606,498)	(367,863)
Board of Directors' remuneration	(76,250)	(76,250)	(152,500)	(152,500)
Profit for the Period	4,337,083	10,174,434	14,794,277	13,213,381
Profit for the period attributable to:				
Owners of the Parent Company	4,337,373	10,174,115	14,790,941	13,205,383
Non-controlling interests	(290)	319	3,336	7,998
Profit for the Period	4,337,083	10,174,434	14,794,277	13,213,381
Earnings Per share	21 Fils	49 Fils	71 Fils	64 Fils

Common Size Analysis - Consolidated Statement of Financial Position

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Assets			
<u>Non-current assets</u>			
Goodwill and other intangible assets	1.21%	2.39%	2.15%
Property, plant and equipment	2.91%	2.95%	2.50%
Right of use assets	0.13%	0.09%	0.05%
Investments in associates & joint venture	28.68%	27.82%	26.03%
Investments at fair value through other comprehensive income	41.13%	43.49%	47.11%
Other receivables	-	0.09%	0.10%
	74.05%	76.82%	77.94%
<u>Current assets</u>			
Inventories	13.76%	13.95%	12.24%
Trade accounts receivable	7.59%	4.90%	5.05%
Other receivables and prepayments	0.77%	0.79%	0.81%
Investments at fair value through profit or loss	1.03%	1.16%	2.56%
Cash and cash equivalents	2.80%	2.37%	1.40%
	25.95%	23.18%	22.06%
Total Assets	100%	100%	100%

- The percentage of total non-current assets increased from 76.82% in Dec.2024 to 77.94% in Jun.2025, while the percentage of total current assets has decreased proportionately from 23.18% to 22.06%.
- The percentage of total liabilities dropped from 16.61% in Dec. 2024 to 16.42% in Jun.2025, on the other hand, the percentage of total equity attributable to the owners of the parent company rose from 83.23% to 83.43%.

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Liabilities			
<u>Non-current liabilities</u>			
Provision for employees' end of service benefits	1.71%	1.72%	1.60%
Borrowings	6.56%	4.92%	3.36%
Other payables	-	0.01%	0.03%
Lease liabilities	0.01%	0.01%	0.01%
	8.16%	6.66%	5.00%
<u>Current liabilities</u>			
Trade accounts payable	1.00%	1.16%	1.43%
Other payables and accruals	2.89%	4.80%	2.88%
Lease liabilities	0.08%	0.08%	0.00%
Borrowings	2.64%	3.69%	6.72%
Due to banks	0.28%	0.21%	0.39%
	6.88%	9.95%	11.42%
Total Liabilities	15.17%	16.61%	16.42%
Equity			
Share capital	7.06%	6.44%	5.84%
Share premium	9.81%	8.94%	8.11%
Treasury shares	(0.58%)	(0.69%)	(0.72%)
Statutory, voluntary and general reserves	24.93%	23.39%	21.21%
Other components of equity	26.69%	28.34%	34.18%
Retained earnings	16.74%	16.81%	14.82%
Total equity attributable to the owners of the Parent Company	84.66%	83.23%	83.43%
Non-Controlling Interests	0.17%	0.16%	0.15%
Total Equity	84.83%	83.39%	83.58%
Total Equity and Liabilities	100%	100%	100%

Common Size Analysis - Consolidated Statement of Profit or Loss

	Q2-2024	Q2-2025	H1-2024	H1-2025
Revenue				
Sales and contracting revenue	100.00%	100.00%	100.00%	100.00%
Cost of revenue	(82.76%)	(94.14%)	-(85.43%)	(89.59%)
Gross profit	17.24%	5.86%	14.57%	10.41%
Gain / Loss from investments at FVTPL	(0.40%)	11.33%	(0.32%)	4.83%
Dividend income	8.27%	33.85%	21.88%	16.00%
Other investment gain / losses	0.21%	(0.02%)	0.07%	(0.11%)
Share of results of associates & joint venture	3.71%	13.14%	4.95%	10.74%
Interest & other income	0.28%	0.03%	0.27%	0.04%
Foreign currency exchange gain	0.53%	0.40%	0.52%	0.38%
	29.84%	64.60%	41.94%	42.28%

Expenses and other charges				
General and administrative expenses	(5.66%)	(9.39%)	(6.01%)	(7.21%)
Commercial expenses	(2.71%)	(3.71%)	(2.75%)	(2.82%)
Provision (charge) / reversal for slow-moving inventories – net	0.10%	(0.34%)	0.15%	(0.19%)
Provision reversal /(charge) for doubtful debts - net	(3.96%)	0.29%	(2.33%)	0.13%
Finance costs	(1.35%)	(2.17%)	(1.50%)	(1.92%)
	(13.58%)	(15.32%)	(12.44%)	(12.00%)

	Q2-2024	Q2-2025	H1-2024	H1-2025
Profit before provision for taxation and Board of Directors' remuneration	16.26%	49.28%	29.50%	30.28%
Provision for taxation	(0.55%)	(1.47%)	(1.15%)	(0.81%)
Board of Directors' remuneration	(0.27%)	(0.36%)	(0.29%)	(0.34%)
Profit for the Period	15.44%	47.46%	28.06%	29.13%

In H1- 2025:

- The percentage of gross profit decreased from 14.57% to 10.41% due to less cable sales to private contractors and public / governmental sectors.
- Share of results of associates & joint venture increased by 5.79% from 4.95% in H1-2024 to 10.74%.
- Expenses and other charges shows a nominal decrease of 0.44%.
- Profit for the period percentage also shows a nominal increase from 28.06% to 29.13%.

THANK YOU



Gulf Cables & Electrical Industries Group Co. K.S.C.P

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