

شركة مجموعة الخليج للكابلات والصناعات الكهربائية ش.م.ك.ع. - الكويت

Gulf Cables & Electrical Industries Group Co. K.S.C.P - Kuwait

التاريخ: 2025/08/17

إشارة: 306 / ك

السادة / شركة بورصة الكويت المحترمين

تحية طيبة وبعد ،،،

الموضوع : العرض التقديمي لمؤتمر المحللين للربع الثاني من عام 2025

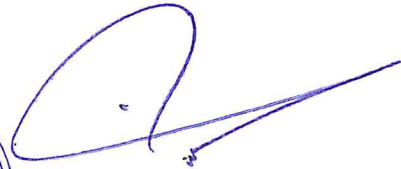
عملا بالاحكام الواردة في المادة رقم (7-8) التزامات الشركة المدرجة من قواعد البورصة ، حيث تم تصنيف شركة مجموعة الخليج للكابلات ضمن السوق الاول.

يرجى العلم بان الشركة عقدت مؤتمر المحللين للربع الثاني من عام 2025 عن طرق البث المباشر على شبكة الانترنت وذلك في تمام الساعة الواحدة من بعد ظهر يوم الأحد الموافق 2025/08/17 ، علما بانه لم يتم تداول اي معلومات جوهرية خلال المؤتمر . وسوف نقوم لاحقا بالافصاح عن محضر المؤتمر خلال 3 ايام عمل من تاريخ المؤتمر.

مرفق طيه العرض التقديمي للمستثمرين للربع الثاني من 2025 .

وتفضلوا بقبول فائق الاحترام ،،،



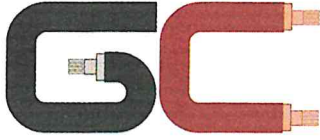


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ناصر كنعان



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رأس المال المصدر والمدفوع د.ك. 20,993,131 Issued & Paid up Capital



شركة مجموعة الخليج للكابلات والصناعات الكهربائية ش.م.ك.ع - الكويت

Gulf Cables & Electrical Industries Group Co. K.S.C.P - Kuwait

الإفصاح عن المعلومات الجوهرية

التاريخ	2025/08/17
اسم الشركة المدرجة	شركة مجموعة الخليج للكابلات والصناعات الكهربائية ش.م.ك.ع
المعلومة الجوهرية	يرجى العلم بأن الشركة عقدت مؤتمر المحللين للربع الثاني من عام 2025 عن طرق البث المباشر على شبكة الانترنت وذلك في تمام الساعة الواحدة من بعد ظهر يوم الأحد الموافق 2025/08/17 ، علما بأنه لم يتم تداول اي معلومات جوهرية خلال المؤتمر. وسوف نقوم لاحقا بالإفصاح عن محضر المؤتمر خلال 3 ايام عمل من تاريخ المؤتمر. مرفق طيه العرض التقديمي للمستثمرين للربع الثاني من 2025
أثر المعلومة الجوهرية على المركز المالي للشركة	لا يوجد

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H1-2025

Period Ended 30 June 2025

INVESTORS PRESENTATION



Gulf Cables & Electrical Industries Group Co. K.S.C.P

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Our Vision

ACHIEVE GCC **PRODUCT INNOVATION LEADERSHIP**
AND EXPAND OUR **PREMIER POSITION** IN OUR CORE MARKETS,

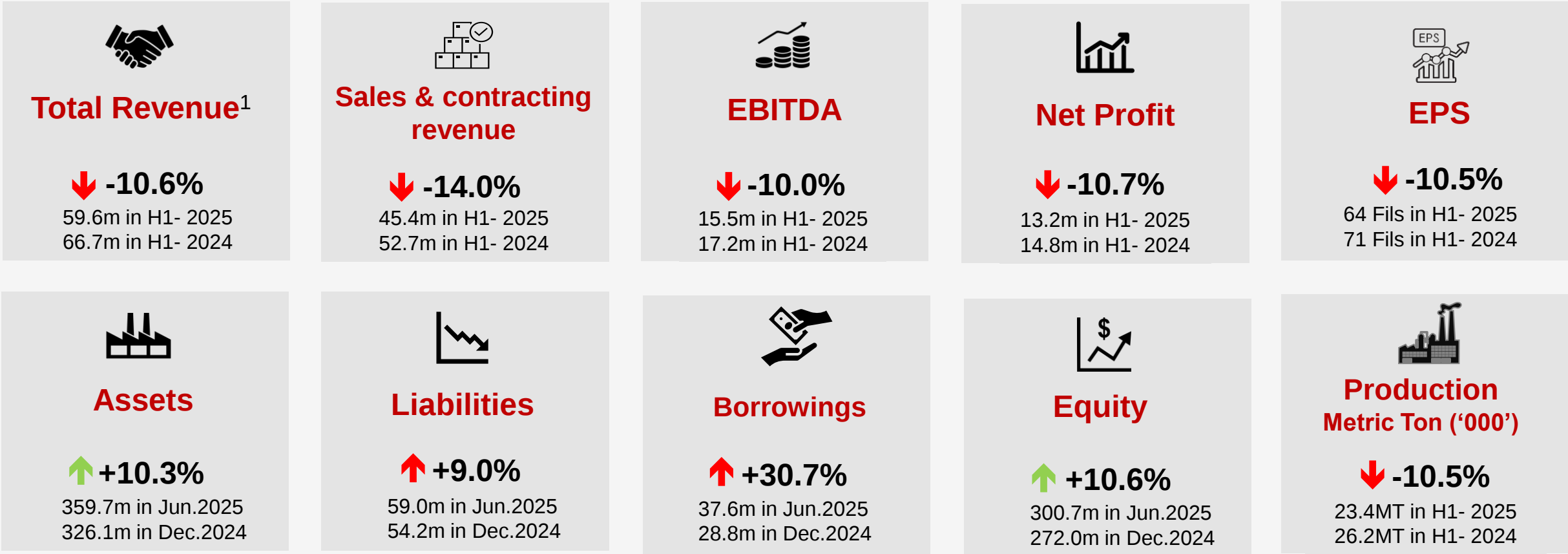
WHILE DELIVERING **ABOVE-MARKET GROWTH,**
SUPERIOR PROFITABILITY AND **STRONG CASH FLOW GENERATION**
TO PROVIDE SHAREHOLDERS WITH **ATTRACTIVE RETURNS,**

YET MAINTAIN **ABSOLUTE INTEGRITY**
AND IN CONFORMITY WITH THE **HIGHEST ETHICAL STANDARDS.**

Contents

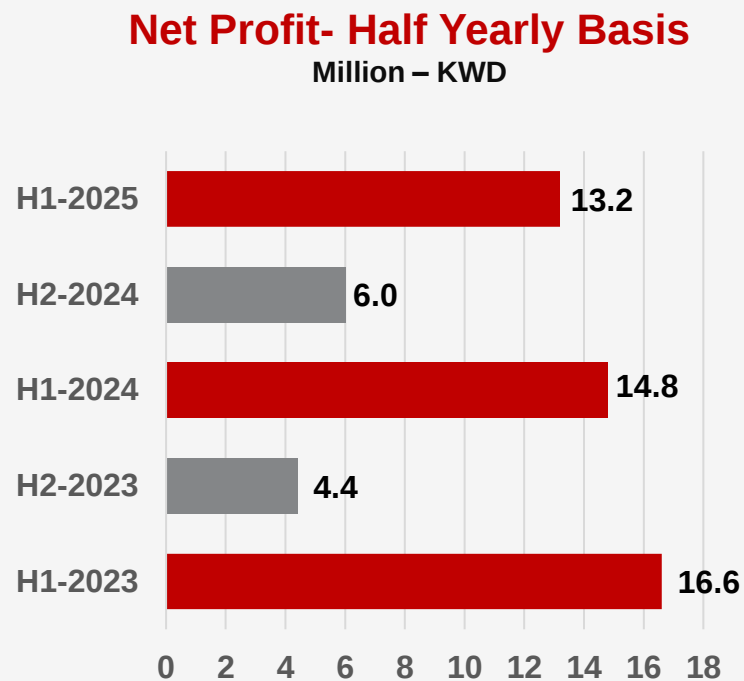
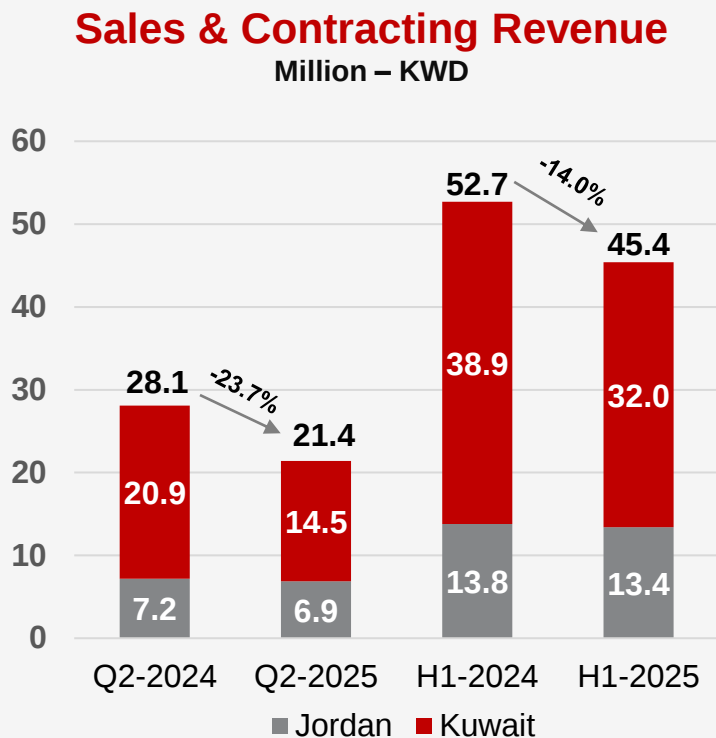
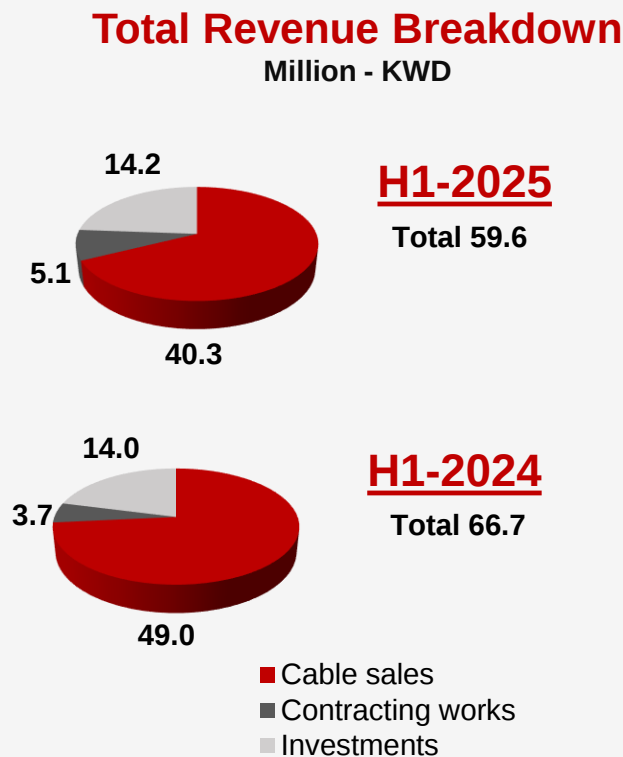
- **Performance Highlights**
- **Financial Overview**
- **Appendix**

Performance Highlights



Note: all figures are in KWD
¹ Total revenue consist of cable sales, contracting revenue and investment revenue.

Financial Overview – Group

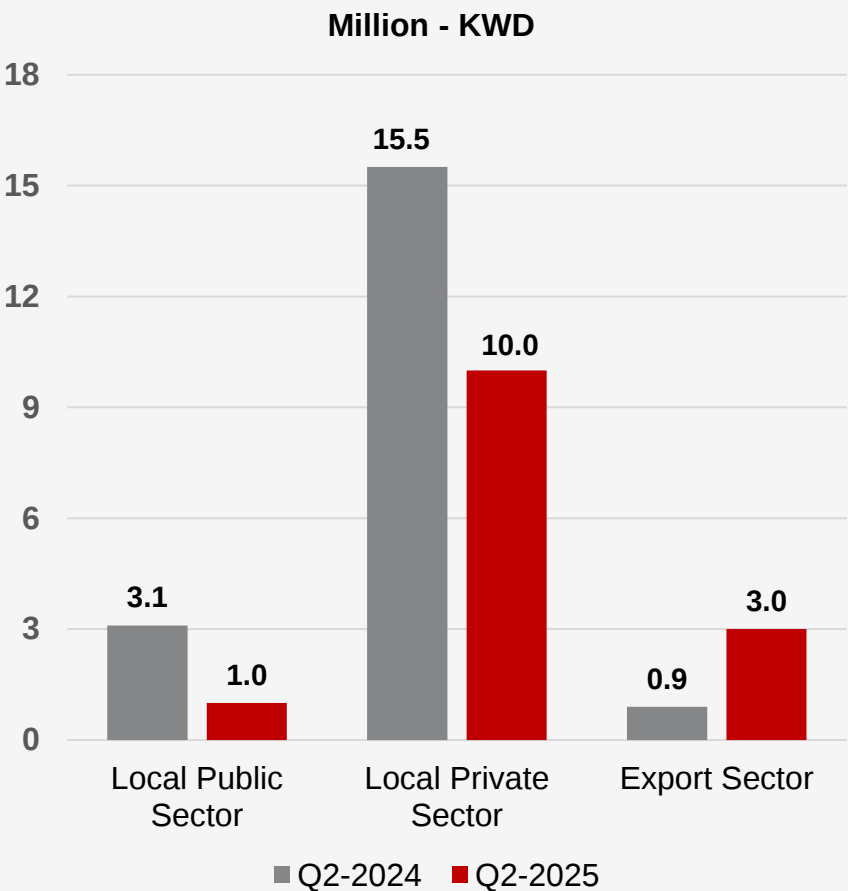


In H1- 2025:

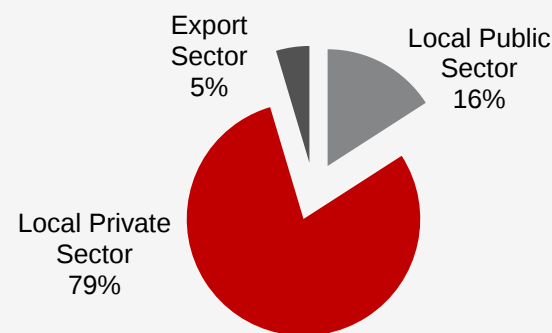
- Total revenue declined by 10.6% compared to H1- 2024 from KWD 66.7m to KWD 59.6m.
- Total Sales & contracting revenue for the Group saw a 14.0% reduction compared to H1-2024.
- The net profit for the Group also declined, showing a 10.7% decrease compared to H1-2024.

Financial Overview - Gulf Cables Kuwait

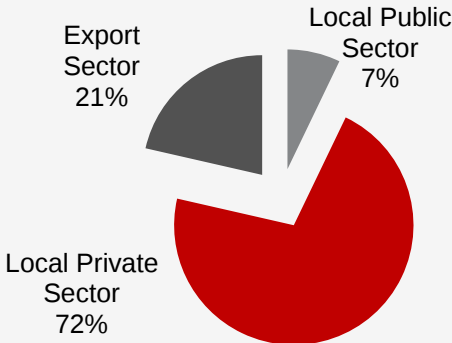
Breakdown of Cable Sales by Sector - Q2



Q2-2024



Q2-2025



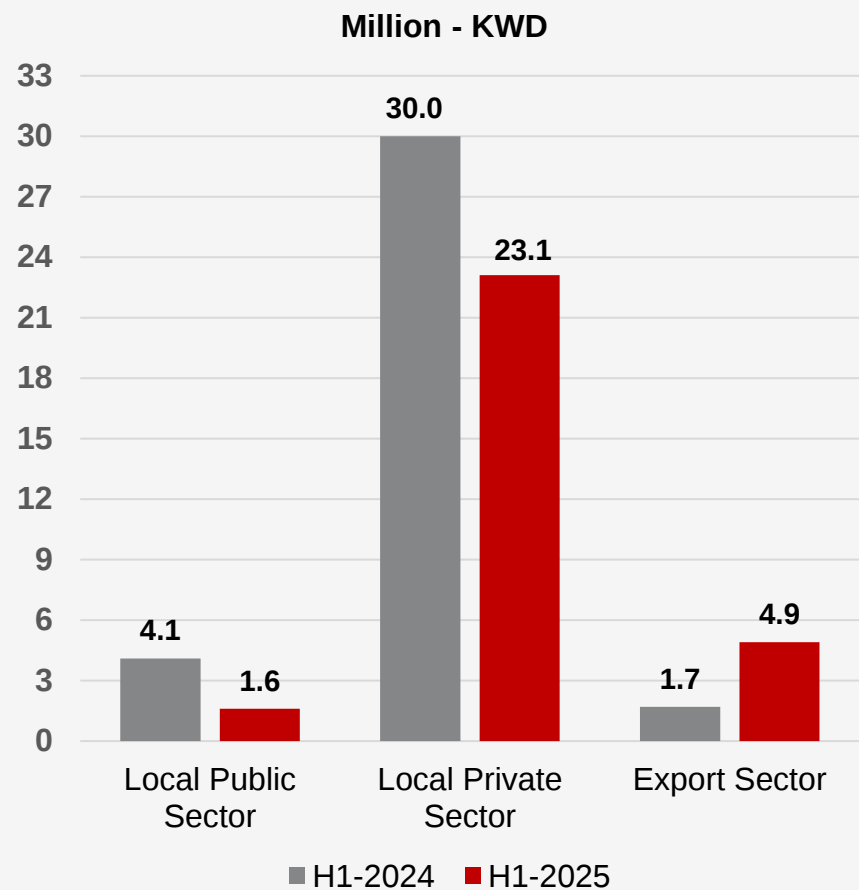
Description (Million, KWD)	Q2-2024	Q2-2025	Change	% Change
Local Public Sector	3.1	1.0	-2.1	-68.3%
Local Private Sector	15.5	10.0	-5.5	-35.3%
Export Sector	0.9	3.0	2.1	250.5%
Total Sales	19.5	14.0	-5.5	-28.0%

In Q2- 2025:

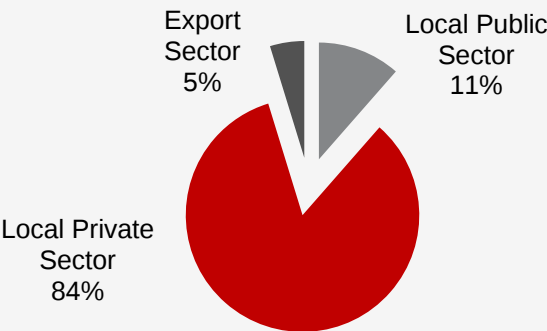
- Total sales experienced a drop of 28% compared to Q2-2024, due to the less demand from private contractors of MEW and PAHW; also reduced requirement from public sector.
- Both the local public and private sectors saw a decrease in sales compared to Q2-2024.
- Export sector continued its growth trend in second quarter also with a remarkable 250.5% increase compared to Q2-2024.

Financial Overview - Gulf Cables Kuwait

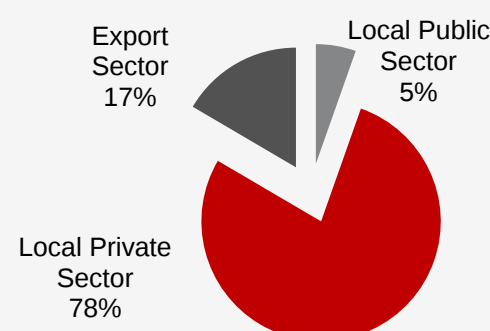
Breakdown of Cable Sales by Sector - H1



H1-2024



H1-2025



Description (Million, KWD)	H1-2024	H1-2025	Change	% Change
Local Public Sector	4.1	1.6	-2.5	-59.8%
Local Private Sector	30.0	23.1	-6.9	-23.1%
Export Sector	1.7	4.9	3.2	179.3%
Total Sales	35.8	29.6	-6.2	-17.5%

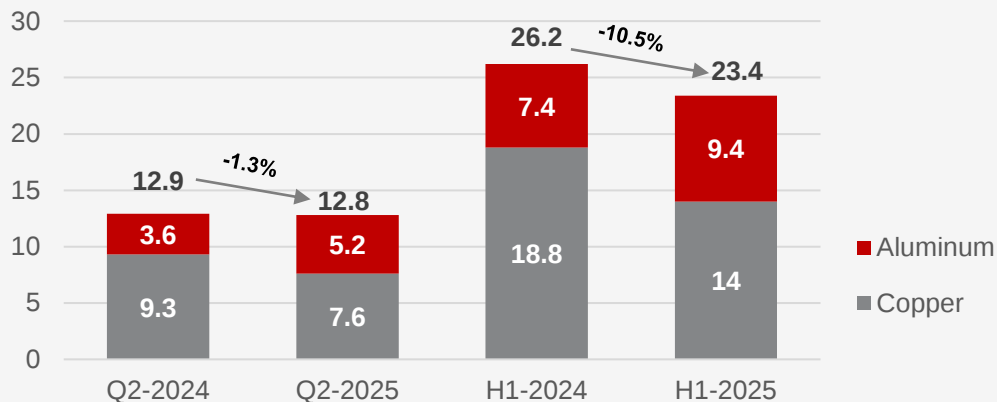
In H1- 2025:

- Total sales experienced a drop of 17.5% compared to H1-2024, due to the less demand from private contractors of MEW and PAHW; also reduced requirement from public sector.
- Both the local public and private sectors saw a decrease in sales compared to H1-2024.
- Export sector shows a notable growth of 179.3% compared to H1-2024.

Financial Overview – Group Production and Sales by Weight

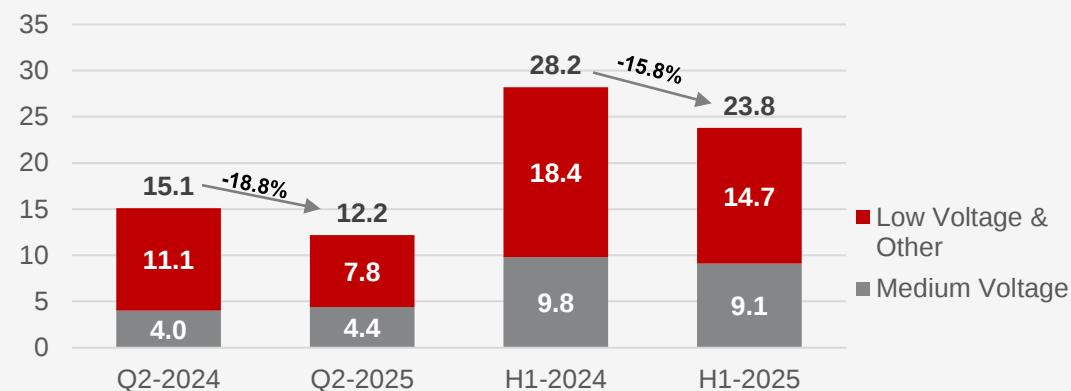
Production Breakdown by Material

Quantity in ('000') Metric Ton



Sales Breakdown by Product

Quantity in ('000') Metric Ton



Production Breakdown by Material	Q2-2024 MT	Q2-2025 MT	H1-2024 MT	H1-2025 MT	H1% Change
Copper Cables (Low & Medium Voltage)	9,317	7,582	18,782	13,969	-25.6%
Aluminum Cables (Low & Medium Voltage)	3,590	5,163	7,408	9,459	27.7%
Total Cables	12,907	12,745	26,190	23,428	-10.5%

Sales Breakdown by Product	Q2-2024 MT	Q2-2025 MT	H1-2024 MT	H1-2025 MT	H1% Change
Medium Voltage Cables	4,041	4,440	9,806	9,051	-7.7%
Low Voltage and Other Cables	11,093	7,849	18,356	14,666	-20.1%
Total Cables	15,134	12,289	28,162	23,717	-15.8%

In H1- 2025:

- In production, copper cables saw a decrease of 25.6%, whereas aluminum cables displays an increase of 27.7%.
- Total cables sales weight experienced a decrease of 15.8% compared to H1-2024.

Financial Overview - Ratio Analysis

Ratios	H1- 2024	H1- 2025	Change	FY2024
<u>Profitability</u>				
Gross Profit Margin - %	14.6%	10.4%	↓ -4.2%	14.8%
EBITDA Margin - %	32.7%	34.2%	↑ 1.5%	24.0%
Net Profit Margin - %	28.1%	29.1%	↑ 1.0%	19.7%
ROA on Average Assets - % (with investment income)	5.1%	3.9%	↓ -1.2%	6.9%
ROE on Average Equity - % (with investment income)	6.1%	4.6%	↓ -1.5%	8.3%
<u>Leverage</u>				
Debt to Assets Ratio - %	9.5%	10.5%	↑ 1.0%	8.8%
Debt to Equity Ratio-%	11.2%	12.5%	↑ 1.3%	10.6%
Interest Coverage Ratio	20.7	16.8	↓ -4.1	15.5
<u>Liquidity</u>				
Current Ratio	3.8	1.9	↓ -1.9	2.3
Quick Ratio	1.8	0.9	↓ -0.9	0.9
Working Capital to Total Assets	0.2	0.1	↓ -0.1	0.1

In H1- 2025:

- The Group's gross profit margin reduced from 14.6% to 10.4% due to the less cable sales for private contractors and public / governmental sectors.
- EBITDA margin increased from 32.7% H1-2024 to 34.2% in H1-2025.
- Debt percentage of assets and debt to equity ratios shows an increase compared to H1-2024.
- The interest coverage ratio declined by 4.1 to 16.8x.
- The current ratio experienced a decrease of 1.9 in H1-2025.
- Working capital to total assets witnessed a decline from 0.2 to 0.1

Financial Overview - Financial Position & Cash Flow Statements

Financial Position (Million, KWD)	Dec. 2024	Jun. 2025	Change	% Change
Non-Current Assets	250.5	280.4	29.9	11.9%
Current Assets	75.6	79.3	3.7	5.0%
Total Assets	326.1	359.7	33.6	10.3%
Non-Current Liabilities	21.7	18.0	-3.7	-17.2%
Current Liabilities	32.4	41.0	8.6	26.6%
Total Liabilities	54.1	59.0	4.9	9.0%
Total Equity	272.0	300.7	28.7	10.6%
Total Liabilities & Equity	326.1	359.7	33.6	10.3%

Cash Flow Statement (Million, KWD)	Jun. 2024	Jun. 2025	Change	% Change
Profit From Operations	14.8	13.2	-1.6	-10.7%
Non-Cash Adjustments	-11.0	-10.0	1.0	10.7%
Changes in Working Capital	-0.9	-10.8	-9.9	-1278.0%
Net Cash Flow - Operating Activities	2.9	-7.6	10.5	-365.4%
Net Cash Flow - Investing Activities	13.9	11.8	-2.1	-15.3%
Net Cash Flow - Financing Activities	-18.7	-7.6	11.1	-59.2%
Decrease in Cash and Cash Equivalents	-1.9	-3.4	-1.5	-79.5%
Cash and Cash Equivalents at Period End	7.5	3.3	-4.2	-55.4%

In H1- 2025:

- Non-current assets increased by 11.9% in Jun.2025, driven by increase in the carrying value of investments in associates and investments at FVTOCI.
- Shareholder's equity witnessed a significant increase of 10.6% from Dec.2024 due to increase in the fair value of the investments at FVTOCI.
- There is cash inflow from investing activities for KWD 11.8m in H1-2025, compared to cash inflow of KWD 13.9m in H1-2024.
- Cash outflow in H1- 2025 for financing activities is mainly due to net movement in borrowings amounted to KWD 8.2m.
- Overall cash and cash equivalents decreased by KWD 4.2m compared to June end 2024.

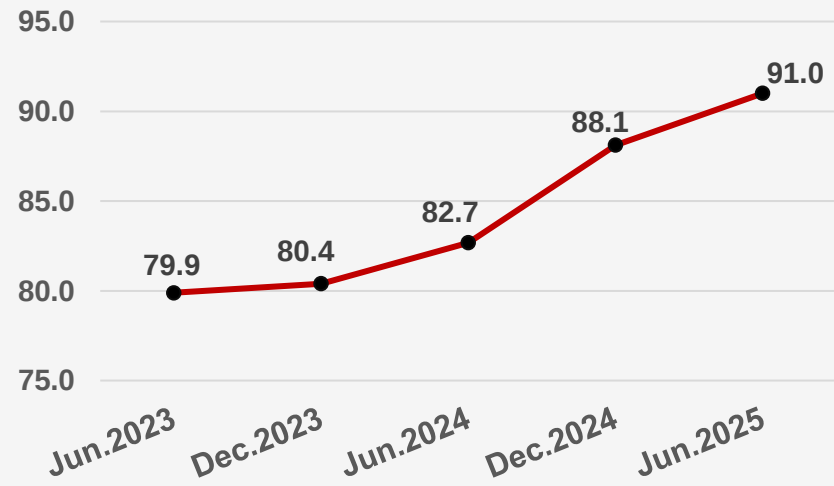
Financial Overview – Investments in Associates

	NIC		HEISCO		Team Holding	
						
	Jun. 2024	Jun. 2025	Jun. 2024	Jun. 2025	Jun. 2024	Jun. 2025
Group's Effective Ownership interest	26.98%	26.98%	28.33%	28.33%	47.50%	50.00%

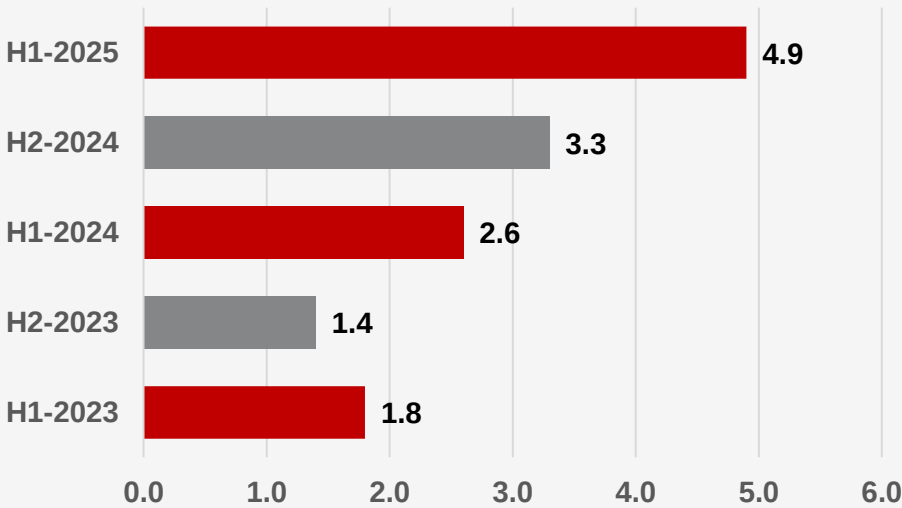
In H1- 2025:

- GC carrying value of ownership interest in the three associates increased by 3.28% from KWD 88.1m in Dec.2024 to KWD 91.0m in June.2025.
- Share of results of associates increased to KWD 4.9m in H1-2025 compared to KWD 2.6m in H1-2024.

Carrying Value of Group's Ownership Interest
Million – KWD



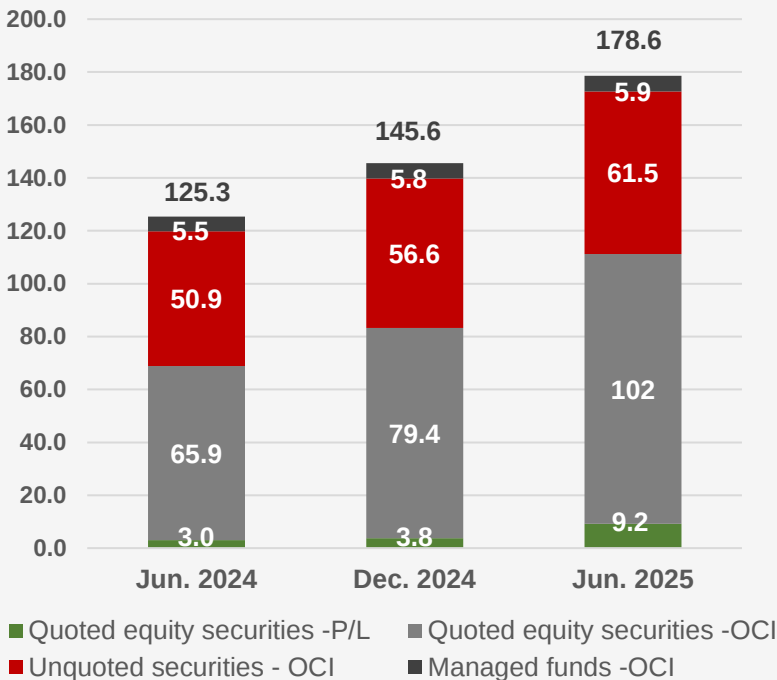
Share of Results – Half Yearly Basis
Million – KWD



Financial Overview - Investments at FVTOCI & FVTP/L

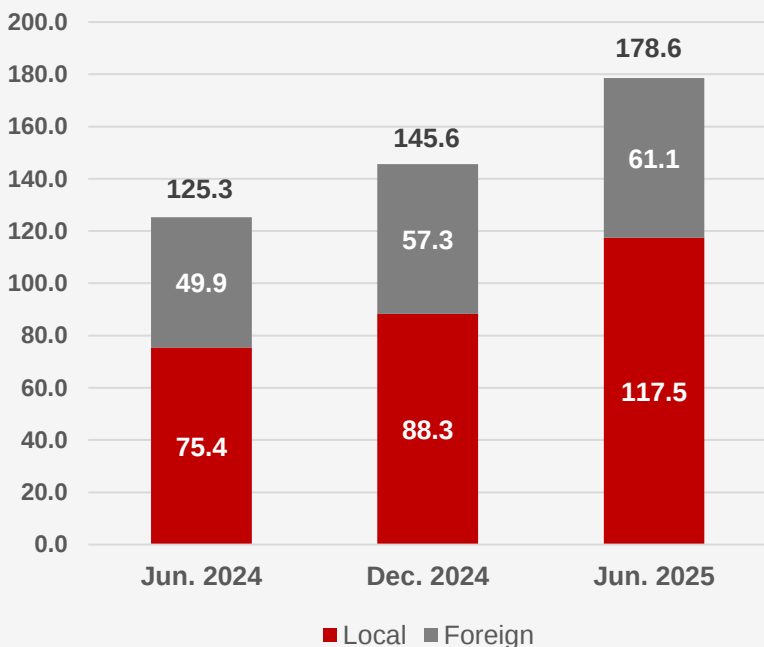
Investment Portfolio Breakdown

Million - KWD



Investments Geographical Breakdown

Million - KWD



In H1- 2025:

- Total investments at FVTOCI & FVTP/L increased by 22.7% from Dec.2024.
- Dividend income recognized on investments at FVTOCI & FVTP/L is KWD 7.3m compared to KWD 11.5m in H1-2024.
- Gain from investments at FVTP/L amounted to KWD 2.2m compared to loss amounted to KWD 0.2m in H1-2024.
- Local investments now constitute 65.8% of the total investments.



QUESTIONS & ANSWERS



Gulf Cables & Electrical Industries Group Co. K.S.C.P



APPENDIX



Gulf Cables & Electrical Industries Group Co. K.S.C.P

Consolidated Statement of Financial Position

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Assets (KWD)			
<u>Non-current assets</u>			
Goodwill and other intangible assets	3,603,180	7,790,389	7,730,928
Property, plant and equipment	8,635,736	9,615,133	8,995,238
Right of use assets	380,584	301,076	190,319
Investments in associates & joint venture	85,247,578	90,713,766	93,620,976
Investments at fair value through other comprehensive income	122,237,368	141,821,815	169,455,822
Other receivables	-	292,842	371,252
	220,104,446	250,535,021	280,364,535
<u>Current assets</u>			
Inventories	40,888,374	45,494,341	44,018,177
Trade accounts receivable	22,564,343	15,963,732	18,165,488
Other receivables and prepayments	2,291,635	2,585,369	2,898,652
Investments at fair value through profit or loss	3,051,313	3,798,808	9,223,538
Cash and cash equivalents	8,324,872	7,740,901	5,045,678
	77,120,537	75,583,151	79,351,533
Total Assets	297,224,983	326,118,172	359,716,068

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Liabilities (KWD)			
<u>Non-current liabilities</u>			
Provision for employees' end of service benefits	5,087,134	5,609,216	5,767,032
Borrowings	19,508,000	16,053,000	12,098,000
Other payables	-	27,563	97,063
Lease liabilities	33,007	23,899	20,964
	24,628,141	21,713,678	17,983,059
<u>Current liabilities</u>			
Trade accounts payable	2,966,899	3,785,272	5,156,033
Other payables and accruals	8,582,214	15,652,005	10,362,331
Lease liabilities	227,124	268,042	2,246
Borrowings	7,844,495	12,044,495	24,160,000
Due to banks	842,450	697,782	1,386,052
	20,463,182	32,447,596	41,066,662
Total Liabilities	45,091,323	54,161,274	59,049,721

Equity (KWD)			
Share capital	20,993,131	20,993,131	20,993,131
Share premium	29,160,075	29,160,075	29,160,075
Treasury shares	(1,724,854)	(2,244,008)	(2,599,824)
Statutory, voluntary and general reserves	74,109,625	76,290,067	76,290,067
Other components of equity	79,321,300	92,423,573	122,966,154
Retained earnings	49,767,715	54,804,385	53,324,070
Total equity attributable to the owners of the Parent Company	251,626,992	271,427,223	300,133,673
Non-Controlling Interests	506,668	529,675	532,674
Total Equity	252,133,660	271,956,898	300,666,347
Total Equity and Liabilities	297,224,983	326,118,172	359,716,068

Consolidated Statement of Profit or Loss

	Q2-2024	Q2- 2025	H1-2024	H1-2025
Revenue (KWD)				
Sales and contracting revenue	28,095,895	21,438,273	52,717,858	45,359,923
Cost of revenue	(23,251,878)	(20,181,214)	(45,035,737)	(40,639,440)
Gross profit	4,844,017	1,257,059	7,682,121	4,720,483
Gain / Loss from investments at FVTPL	(113,338)	2,428,383	(171,899)	2,190,668
Dividend income	2,325,097	7,257,418	11,535,097	7,257,418
Other investment gain / losses	58,002	(3,945)	37,374	(49,775)
Share of results of associates & joint venture	1,041,749	2,817,490	2,607,508	4,870,765
Interest & other income	78,444	7,156	142,437	16,402
Foreign currency exchange gain	150,437	85,378	276,316	173,088
	8,384,408	13,848,939	22,108,954	19,179,049
Expenses and other charges (KWD)				
General and administrative expenses	(1,589,255)	(2,012,484)	(3,170,419)	(3,269,529)
Commercial expenses	(761,369)	(795,518)	(1,446,898)	(1,280,221)
Provision (charge) / reversal for slow-moving inventories – net	27,689	(72,558)	78,322	(86,133)
Provision reversal /(charge) for doubtful debts - net	(1,113,389)	61,181	(1,228,695)	61,181
Finance costs	(380,572)	(464,488)	(787,989)	(870,603)
	(3,816,896)	(3,283,867)	(6,555,679)	(5,445,305)

	Q2-2024	Q2-2025	H1-2024	H1-2025
Profit before provision for taxation and Board of Directors' remuneration	4,567,512	10,565,072	15,553,275	13,733,744
Provision for taxation	(154,179)	(314,388)	(606,498)	(367,863)
Board of Directors' remuneration	(76,250)	(76,250)	(152,500)	(152,500)
Profit for the Period	4,337,083	10,174,434	14,794,277	13,213,381
Profit for the period attributable to:				
Owners of the Parent Company	4,337,373	10,174,115	14,790,941	13,205,383
Non-controlling interests	(290)	319	3,336	7,998
Profit for the Period	4,337,083	10,174,434	14,794,277	13,213,381
Earnings Per share	21 Fils	49 Fils	71 Fils	64 Fils

Common Size Analysis - Consolidated Statement of Financial Position

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Assets			
<u>Non-current assets</u>			
Goodwill and other intangible assets	1.21%	2.39%	2.15%
Property, plant and equipment	2.91%	2.95%	2.50%
Right of use assets	0.13%	0.09%	0.05%
Investments in associates & joint venture	28.68%	27.82%	26.03%
Investments at fair value through other comprehensive income	41.13%	43.49%	47.11%
Other receivables	-	0.09%	0.10%
	74.05%	76.82%	77.94%
<u>Current assets</u>			
Inventories	13.76%	13.95%	12.24%
Trade accounts receivable	7.59%	4.90%	5.05%
Other receivables and prepayments	0.77%	0.79%	0.81%
Investments at fair value through profit or loss	1.03%	1.16%	2.56%
Cash and cash equivalents	2.80%	2.37%	1.40%
	25.95%	23.18%	22.06%
Total Assets	100%	100%	100%

- The percentage of total non-current assets increased from 76.82% in Dec.2024 to 77.94% in Jun.2025, while the percentage of total current assets has decreased proportionately from 23.18% to 22.06%.
- The percentage of total liabilities dropped from 16.61% in Dec. 2024 to 16.42% in Jun.2025, on the other hand, the percentage of total equity attributable to the owners of the parent company rose from 83.23% to 83.43%.

	30 Jun. 2024	31 Dec. 2024	30 Jun. 2025
Liabilities			
<u>Non-current liabilities</u>			
Provision for employees' end of service benefits	1.71%	1.72%	1.60%
Borrowings	6.56%	4.92%	3.36%
Other payables	-	0.01%	0.03%
Lease liabilities	0.01%	0.01%	0.01%
	8.16%	6.66%	5.00%
<u>Current liabilities</u>			
Trade accounts payable	1.00%	1.16%	1.43%
Other payables and accruals	2.89%	4.80%	2.88%
Lease liabilities	0.08%	0.08%	0.00%
Borrowings	2.64%	3.69%	6.72%
Due to banks	0.28%	0.21%	0.39%
	6.88%	9.95%	11.42%
Total Liabilities	15.17%	16.61%	16.42%
Equity			
Share capital	7.06%	6.44%	5.84%
Share premium	9.81%	8.94%	8.11%
Treasury shares	(0.58%)	(0.69%)	(0.72%)
Statutory, voluntary and general reserves	24.93%	23.39%	21.21%
Other components of equity	26.69%	28.34%	34.18%
Retained earnings	16.74%	16.81%	14.82%
Total equity attributable to the owners of the Parent Company	84.66%	83.23%	83.43%
Non-Controlling Interests	0.17%	0.16%	0.15%
Total Equity	84.83%	83.39%	83.58%
Total Equity and Liabilities	100%	100%	100%

Common Size Analysis - Consolidated Statement of Profit or Loss

	Q2-2024	Q2-2025	H1-2024	H1-2025
Revenue				
Sales and contracting revenue	100.00%	100.00%	100.00%	100.00%
Cost of revenue	(82.76%)	(94.14%)	-(85.43%)	(89.59%)
Gross profit	17.24%	5.86%	14.57%	10.41%
Gain / Loss from investments at FVTPL	(0.40%)	11.33%	(0.32%)	4.83%
Dividend income	8.27%	33.85%	21.88%	16.00%
Other investment gain / losses	0.21%	(0.02%)	0.07%	(0.11%)
Share of results of associates & joint venture	3.71%	13.14%	4.95%	10.74%
Interest & other income	0.28%	0.03%	0.27%	0.04%
Foreign currency exchange gain	0.53%	0.40%	0.52%	0.38%
	29.84%	64.60%	41.94%	42.28%

Expenses and other charges				
General and administrative expenses	(5.66%)	(9.39%)	(6.01%)	(7.21%)
Commercial expenses	(2.71%)	(3.71%)	(2.75%)	(2.82%)
Provision (charge) / reversal for slow-moving inventories – net	0.10%	(0.34%)	0.15%	(0.19%)
Provision reversal /(charge) for doubtful debts - net	(3.96%)	0.29%	(2.33%)	0.13%
Finance costs	(1.35%)	(2.17%)	(1.50%)	(1.92%)
	(13.58%)	(15.32%)	(12.44%)	(12.00%)

	Q2-2024	Q2-2025	H1-2024	H1-2025
Profit before provision for taxation and Board of Directors' remuneration	16.26%	49.28%	29.50%	30.28%
Provision for taxation	(0.55%)	(1.47%)	(1.15%)	(0.81%)
Board of Directors' remuneration	(0.27%)	(0.36%)	(0.29%)	(0.34%)
Profit for the Period	15.44%	47.46%	28.06%	29.13%

In H1- 2025:

- The percentage of gross profit decreased from 14.57% to 10.41% due to less cable sales to private contractors and public / governmental sectors.
- Share of results of associates & joint venture increased by 5.79% from 4.95% in H1-2024 to 10.74%.
- Expenses and other charges shows a nominal decrease of 0.44%.
- Profit for the period percentage also shows a nominal increase from 28.06% to 29.13%.

THANK YOU



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